

## Digital Compliance services

# for Insurers and Brokers



### >What is it about ?

**INSquary** is an **internet platform** that facilitates and secures the relations between insurers and their partners (brokers, outsourced backoffices).

These partners check their compliance with the relevant **control points** chosen from a library of checkpoints covering all their regulatory obligations under the various regulations (AML-GFT, GDPR, IDD, ...), good practices, recommendations of the regulatory authorities, etc. INSquary also offers them tools for managing their compliance **action plans**.

In practice, these partners respond to a questionnaire, which is flexible, and deposit their dematerialized documents on the web platform. The insurer has access to this "**virtual binder**". He benefits from a consolidated, managed and traceable vision of their current compliance, and from a means of proof regarding the application of his Outsourcing policies (Solvency 2) and Product Oversight and Governance (IDD).

Subscription agencies and wholesaler brokers can use **INSquary**, either to present their own compliance file to the insurers, or to check that their distribution partners (local brokers) are compliant.

## >Who is INSquary for ?

#### For the **insurers**, in order to...

... **target** themes and partners subject to compliance control campaigns

... **automate** collection work, otherwise very timeconsuming

... **analyze** the risks of non-compliance of their partners. **INSquary** provides a consolidated vision, adaptable to the needs of each division (operational services in charge of managing either the network of brokers or the outsourced back of-



fices ... central services in charge of Compliance, Audit, ...)

... **record** the controls and **prove** that the diligences have been conducted

>Our **modules** 



**ComplianceXchange** INSquary's main module: exchange of Compliance information



**CheckRegister** Continuous monitoring of registration in the Register of Intermediaries



**DigitalSign** Dematerialized signature of agreements between insurers and their partners

For their **partners**, in order to...

... help them to **know**, **understand**, **prioritize** their various obligations

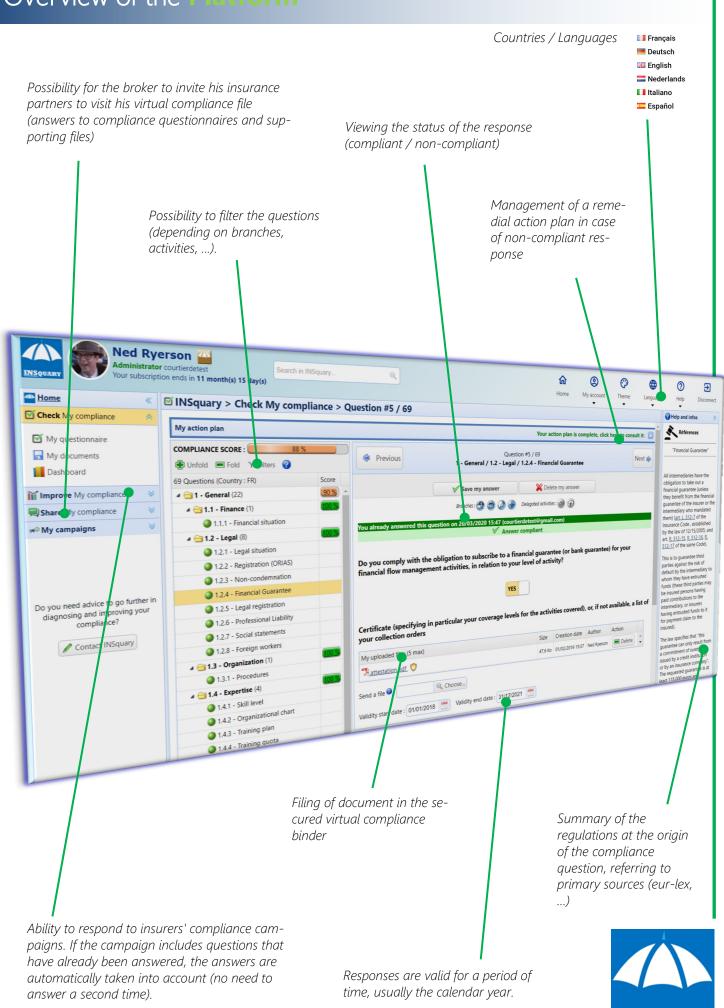
... **evaluate** their degree of compliance and identify their areas of progress

.. manage compliance action plans

... **reassure** their partners, sustain their relationship, and **differentiate** by making compliance a competitive advantage

... increase **efficiency** by centralizing compliance information and making it available to insurance partners, thereby freeing up productive time for clients

#### >Overview of the Platform



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INSQUARY





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INSquary was one of the first 6 startups to join the Innovation Hub of the FFA (French Insurance Federation) in 2018.

INSquary was labelled by the Finance Innovation competitiveness cluster in June 2019 as an innovative Regtech.

INSquary received the RegTech award at the European Finance Summit in Luxembourg on March 5, 2020.



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